



LOTUS CHOCOLATE COMPANY LIMITED

Registered Office: 8-2-596, 1<sup>st</sup> Floor, 1B, Sumedha Estates,  
Avenue-4, Puzzolana Towers, Street No. 1, Road No. 10,  
Banjara Hills, Hyderabad 500034, Telangana  
Tel: 91-40-4020 2124  
E-mail: investors@lotuschocolate.com  
Website: www.lotuschocolate.com  
CIN: L15200TG1988PLC009111

LCCL/SEC/25-26

January 12, 2026

**BSE Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai - 400001

**Scrip Code: 523475**

Dear Sir / Madam,

**Sub: Press Release - Unaudited Financial Results for the quarter and nine months ended December 31, 2025**

Press Release of the Company in respect of Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2025 is enclosed herewith.

The Unaudited Financial Results for the quarter and nine months ended December 31, 2025, approved by the Board of Directors and the Press Release thereon will also be available on the Company's website <https://www.lotuschocolate.com>

This is for information and records.

Thanking you,

Yours faithfully,

**For Lotus Chocolate Company Limited**

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Utsav Saini  
Company Secretary and  
Compliance Officer

Encl.: as above



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## MEDIA RELEASE

**Hyderabad, January 12, 2026:** The Board of Directors of Lotus Chocolate Company Limited (“LCCL”, also referred to as the “Company”), at its meeting held today, approved the unaudited financial results for the third quarter of financial year 2025-26, ended December 31, 2025 (3Q FY26).

### **FINANCIAL HIGHLIGHTS**

Sr. No	Particulars	3Q	2Q	3Q	% chg. Y-o-Y	9M	9M	(Rs. in Crore)
		FY26	FY26	FY25		FY26	FY25	FY25
1	Gross Revenue	142.11	183.8	164.67	-14%	501.4	468.34	643.32
2	EBITDA	5.67	8.18	6.29	-10%	22.41	26.25	31.98
3	EBITDA margin (%)	4.0%	4.5%	3.8%	20 bps	4.5%	5.6%	5.0%
4	Depreciation	0.95	1.35	0.47	102%	2.81	1.01	1.81
5	Finance Costs	4.19	4.46	2.13	97%	12.73	4.11	7.11
6	Profit Before Tax	0.53	2.37	3.69	-86%	6.87	21.13	23.06
7	Tax Expenses	0.38	0.93	-0.02	--	2.3	5.32	5.83
8	Profit After Tax	0.14	1.44	3.72	-96%	4.57	15.81	17.23

### 3Q FY26 Financial Performance

For 3Q FY26, the Company delivered a net turnover of **₹134 Crore**, compared to **₹147 Crore** in 3Q FY25. Gross margins stood at **9.31% versus 9.78% Y-o-Y**, reflecting relative margin resilience despite significant market headwinds.

Amid heightened commodity price volatility, the Company actively hedged its exposure to commodity price dislocations to limit downside risk. Despite operating through an unfavourable phase of the commodity cycle and a constrained liquidity environment, the Company delivered a PBT of **₹0.53 Crore** for the quarter compared to **₹ 3.7 Crore** in 3Q FY25. The Company stayed focused on margin protection during the period.

### Strategic Pivot: Building a Scaled B2C Consumer Franchise

Following the initial validation of the consumer business launched this year in select geographies, the Company is focused on aggressive scale up of its B2C Consumer Franchise, transitioning from a predominantly commodity-oriented cocoa ingredients business to a consumer-led, value-accretive model. A scaled B2C portfolio generates captive internal demand for cocoa butter, cocoa mass, and cocoa powders, creating natural hedges against price volatility while improving capacity utilization and operating leverage. Collectively, this integrated cocoa-to-consumer strategy positions the Company as a more resilient, profitable, and scalable platform with enhanced visibility of growth and returns.

As part of the Company’s long-term growth strategy, the existing plant and machinery are being modernized after systematic review to prepare the business for the next phase of growth. These upgrades, planned for execution over the next couple of quarters, will enhance capacity, improve reliability and strengthen in-house manufacturing capabilities, enabling better control over cost structure, innovation cycles and Brand consistency. These initiatives are aligned to ensure operational readiness ahead of the festival-led demand season, although limited and planned production interruptions may result in near-term business softness. The Consumer Brands offer structurally higher and more sustainable margins and provide greater earnings



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predictability by mitigating volatility arising from raw material price cycles. Moving up the value chain enables the creation of brand equity and long-term Brand assets, strengthening competitive moats and enhancing long-term shareholder value.

#### ***Leadership Quote***

*Mr. Natarajan M Venkataraman, Whole-time Director, said: "The Company is poised to transition from a commodity-led model to a consumer-led growth engine. In pursuance of this transition, the Company is also undertaking a structured review of existing B to B customer contracts to ensure alignment with the evolving consumer-led and integrated business model."*